



# SPINNAKER SAILING SAN FRANCISCO

## Sailing Club Membership

Once you've caught the sailing bug, it only makes sense to save money while you expand your knowledge and skill.

Even first-time sailors have joined right away, taking advantage of huge discounts on lessons, rentals, charters and activities!

The Spinnaker Sailing Club has become popular for more than just value. It's the camaraderie, the new friendships, fun activities and special privileges that come with being a part of the sailing club. Newsletters, bulletin boards and racing events keep everyone informed and involved with social gatherings, private parties and sailing opportunities that you wouldn't want to miss.

Of course, the most practical reason many seasoned sailors join is for access to a full fleet of sailboats, without ever having to own one!

New boat owners are often surprised at the numerous fees for berthing, taxes, insurance and maintenance that add up AFTER they've purchased their vessel. It is said that the two happiest days in a boat owners life are the day they bought it and the day they sold it.

At the Spinnaker Sailing Club, we've researched the average costs and use and consider ourselves a unique alternative for the best of both worlds.

In addition to the cost savings, the Spinnaker Sailing Club enables you to sail at a moment's notice with our priority reservation service. You

don't have to plan and save weeks in advance; you simply call for a reservation and go! Unlike owners, club members can also choose the type of boat that suits their needs for each particular day, from daysailers to big boats, cruisers to race winners.

All too often, owners buy first and learn later. This can cost the new sailor up to 20 times more than a program like the one available through Spinnaker Sailing Club.

Call today and we'll be happy to show you the advantages of joining versus owning... It's the common sense way to sail as much as you like for as little as you can.

Spinnaker Sailing Club truly is the smart choice for today's active lifestyle.





## CAPTAIN'S MEMBERSHIP

Offer's training for those who wish to earn the ASA Bareboat Charter certification and skipper yachts up to 50'

\$495.00 Initiation \$40/monthly dues\*\*

(\*\*Monthly dues may be applied toward bareboat rental of the current month, non-cumulative.)

## BENEFITS

- Discounted Club Member Charter Rates  
Non-members add 50%  
(example: save \$200 on a Catalina 32 rental)
- 1/2 Price Charter Week Annually
- 25% Discount on Sailing Instruction.
- May sponsor one family or friend for membership at \$295
- Half day mid-week rates for boats
- After work rates for boats
- Free Checkout Test (save \$100)
- Club Members may charter boats until 5:00 am the following day at no extra cost.
- Free night boarding for 2-day charters
- Free Spinnaker Sailing Club T-shirt or Hat
- E-Newsletter

<u>SAMPLE COST COMPARISON</u>	<u>RETAIL</u>	<u>CLUB COST</u>	<u>SAVINGS!</u>
Basic Keelboat Sailing	\$675	\$506	\$169
Basic Coastal Cruising	675	506	169
Intermediate Coastal Cruising	675	506	169
1 Santana 22 Weekend Day Rental	234	156	78
1 Santa Cruz 27 Weekend Day Rental	328	219	109
1 Catalina 320 Weekend Day Rental	592	395	197
<b>Total Savings for lessons and just 3 Boat Rentals!! That's just the Beginning of the savings</b>			<b>\$891</b>

### \*\*POLICIES FOR CAPTAIN'S MEMBERSHIP

Initiation charges are one time fees

All club memberships are based on a minimum 12 month term.

Members must add prorata share of boat rental to Intermediate Coastal Cruising and Advanced Coastal Class (\$180-\$270 per person)

10% discount given if dues are prepaid annually (\$432 per year)

